

# SMALL BUSINESS OWNER-OCCUPIED REAL ESTATE TERM LOAN

**Burke &  
Herbert  
Bank**

At Your Service Since 1852<sup>®</sup>

Year 1 introductory rate:

# 2.49%

Low fixed rate thereafter

## Local Lending for Local Business

Turn to Burke & Herbert Bank for financing solutions geared specifically to local small businesses like yours. We're a neighborhood bank with deep roots in our communities offering local expertise, friendly and attentive service, and small business lending solutions with some of the most attractive rates and terms in the market!

## A Special Loan Offer You Don't Want to Miss

Take advantage of our special-rate Owner-Occupied Real Estate Loan<sup>1</sup> to purchase property for your business or refinance a higher-rate real estate loan. When you apply, you'll enjoy an introductory rate of 2.49% for the first year and then a low, fixed rate thereafter on either a 7-year or 10-year loan. Plus, we'll waive the origination fee too!

It's easy to get started. One of our bankers will guide you through the application process and we'll get you a quick decision – in no more than three business days<sup>2</sup>. We promise!

## Apply Today

To learn more and apply, stop by a local Burke & Herbert Bank branch today.

## Borrowing is Better at Burke & Herbert Bank

### Small Business Owner-Occupied Real Estate Term Loan:

- 2.49% fixed introductory rate for the 1<sup>st</sup> year
- 4.99% fixed rate for years 2-7 on 7-year term loans
- 5.14% fixed rate for years 2-10 on 10-year term loans
- No origination fee
- Loans up to \$1 million
- Business deposit relationship with auto-pay from a Burke & Herbert Bank business checking account required
- Fast loan decision in 3 business days or less

<sup>1</sup>Owner-occupied real estate loans are available when the business occupies over 50% of the property. Loans are subject to credit approval. Other terms, conditions and closing fees may apply. An independent appraisal is required for loans secured by real estate and the appraisal results will be provided to you. An appraisal fee applies. The special offer is available on loans new to Burke & Herbert Bank only. Rates and terms are subject to change at any time. Prepayment penalty fees apply.

<sup>2</sup>Three business day decision period begins upon receipt of a complete application and required documents.